

08:00	Coffee and Registration				
08:50	Chair's welcome address				
00.30	Douglas Blakey, Editor, Retail Banker International RETAIL BANKER				
	SESSION ONE: Retail banking in the digital age				
09:05	OPENING ADDRESS: The changing face of payments: Balancing innovation, trust and				
	inclusion				
	 What changes are coming down the road for UK customers? 				
	A platform for innovation - what opportunities will the changes bring? And for				
	whom?				
	Meeting the demands of new developments such as Open Banking				
	In a changing world, identifying ways to keep our customers secure				
	Jim Wadsworth, UK Product Director, Vocalink VOCALINK mastercard				
09:30	Ambition meet Caution: Conduct Risk Liability is Everywhere in Digital Banking				
	Advancing digitisation and 'know your customer'				
	Data risks including the self-inflicted				
	Digital regulatory (and legal) challenges				
	Segmentation meets some ethical challenges				
	Peter D. Hahn, Dean, Henry Grunfeld Professor of Banking, The London Institute of Banking & Finance The London Institute of Banking & Finance				
09:50	Open Banking and the main results of the first stage implementation				
	How will Open Banking and use cases enabled by Open Banking be adopted? Will people engage with Open Banking and data sharing? What will drive this engagement?				
	 How important is brand and trust when it comes to sharing data through Open Banking? Will having a well-regarded brand make a difference when people share financial data? 				
	 How much is control over data sharing important for people given the additional sensitivity of financial data? What are users of Open Banking enabled services looking for when it comes to data control? 				
	Ramki Sankaranarayan, Managing Director, Digital Channels and Adoption, Barclays				
10:10	Open Banking: Beyond Compliance				
	Open Banking is the start of a new pace of change. The race to get compliant				
	with PSD2 is really a race to the starting line				
	Open Banking is more than a compliance project. It is a massive opportunity to				
	integrate financial services into consumers' everyday lives				
	Making the most of the opportunity requires banks to think beyond day 1				
	compliance and set themselves up to stay compliant while freeing up resources				
	to maximising the opportunity of Open APIs				
	 Exploring Open Banking use cases and the capabilities and operating models required to win in this exciting new phase of Open Banking 				
	Nick White, Vice President, Product and Marketing, Digital Banking Group, Fiserv				





10:30	Speaker Discussion and Audience Q&A: Digital and Regulation: Open Banking and New			
	Technologies			
	Identifying how Open Banking is adapting the retail banking sector to the digital			
	 age How your organisation can use machine-learning and new data sources to better 			
	score your retail customers: What will be the outcome and implications for our customers?			
	 Status of robo-advisory: The role of technology Modernising customer communication with new technology solutions 			
	 Modernising customer communication with new technology solutions A successful framework for ensuring adaptability to continuously evolving financial landscape 			
	Joe Parkin, Head of Wealth and Retail, UK, Ireland and the Channel Islands, iShares, BlackRock BLACKROCK			
	Nick White, Vice President, Product and Marketing, Digital Banking Group, Fiserv.			
	Ramki Sankaranarayan, Managing Director, Product Management - Digital Channels, Barclays			
	Peter D. Hahn, Dean, Henry Grunfeld Professor of Banking, The London Institute of Banking & Finance The London Institute of Banking & Finance			
	Jim Wadsworth, UK Product Director, Vocalink VOCALINK mastercard			
11:00	Networking Coffee Break			

SESSION TWO							
	Customer focus and customer experience						
	Chair: Sue Lewis, Chair, Financial Services Consumer Panel						
11:30	Building a customer centric digital bank: What shape should a bank take to meet the needs of different customers?						
	 Keeping the personal side of banking alive in a technical age 						
	Treating all customers fairly						
	How to ensure your processes are fair Santander						
	Michelle Kent, UK Director of Digital, Santander						
11:55	The branch as part of the digital bank: Ingredients for success						
	 Designing a branch that meets the users' and banks' needs 						
	The consumer journey and the importance of data						
	Delivering a unified and personalised omnichannel experience						
	Key technologies enable new branch concepts						
	Serving SME customers						
Robert Johnston, Software Director, UK & Ireland, NCR Corporation							





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12:20	Legacy systems vs speed of change						
	How can established banks keep up with FinTechs?						
	Are large scale digital transformation projects viable?						
	How to build agility on top of legacy						
	Pete Coleman, Head of Payments Operations, NatWest NatWest						
12:45	Live debate						
	This Live Debate follows a traditional format with each of our panellists being either for or against						
	the motion. Both sides make their case, then the delegates get to vote for the side that they feel has put forward the most convincing argument.						
	Motion: This House believes that banks of the future will need branches						
	What is the right service channel?						
	 Human interaction vs automation. Branch versus digital-future of branches and greater use of self-service 						
	 What are the limitations of existing distribution models? 						
	Moderator: Briony Richter, Reporter, Retail Banker International						
	For the motion:						
	Michael Allen, Chairman, M.A. Consulting Group Ltd						
	Bruce Fullerton, Vice President, Performance Enablement and						
	Program Delivery, P&CB, Royal Bank of Canada						
	Against the motion:						
	Alex Letts, Founder and Chief Unbanking Officer, U						
	Jacon Maudo, Hood of Customer Applytics, Starling Bank						
	STARLING BANK						
13:15	Networking Lunch						

SESSION THREE					
	Navigating your way in a customer oriented society	Cutting-edge innovation for banking			
	Chair: Janine Hirt, Chief Operating Officer, Innovate Finance	Chair: Kristofer le Sage de Fontenay, Head of Financial Services, Capgemini Consulting			
14:15	Easy is not enough: Meeting consumer expectations in the digital age • About time: How humans perceive time • What is digital? • Shazam for life • Using data • Pitfalls: Data ethics • The invisible bank: What the bank of the future looks like Scott Liddell, Head of Channel and Digital, CYBG	Building a bank based on data – the good, the bad and the ugly • How digital financial transactions comprise multiple data components • Why macro-unstructured data is perilous in today's retail banking environment • Why forward-thinking banks are investing in long-term systems of record for evidential data Abe Smith, Founder and CEO, Dealflo			





14:40 Revolutionising the customer journey: The opportunities for banks

- Beyond PSD2: How people will engage with their money in the near future?
- Driving transparency through aggregation: The opportunity for banks to offer better services to their customers
- Removing friction from the customer journey: The opportunities in automation and personalisation

Fredrik Hedberg, Cofounder and CTO, **Tink**



Connecting financial crime across payment networks

- The scale and impact of fraud and money laundering
- Why traditional systems struggle to identify current and emerging threats
- How cutting-edge, network level solutions will better protect customers
- The first view of money laundering networks in the UK

Marc Corbalan, Global Head of Product
Management,
Vocalink Analytics

mastercard

15:05 Emotionalise banking to win the "next generation of banking clients"

- How a tangible IoT-solution revolutionises banking for kids
- How to win new clients in a saturated/overbanked market environment
- How Digpigi become a love brand and helped to CS's brand
- How your bank can benefit of a licensing setup (combine device with existing/non-existing Kids offering)

Christoph Müller, Head of License
Management, CH, Credit Suisse
Switzerland
Paolo De Carli, Head of Digital Workflows
and Capabilities, CH, Credit Suisse
Switzerland

CREDIT SUISSE

The promise of Open Banking:

- What's going on? PSD2, new technology and UX
- The impact on banking
- The FinTech community our strategic choice

Sarah Häger, Head of Open Banking Community**, Nordea**

Nordea





15:30 PANEL DISCUSSION: How to optimise customer experience in today's competitive environment

- What do customers really want and need from their bank today?
- When do you know that you know your customer?
- How to deliver the best personalised financial experience and achieve a customer-obsessed business?
- How banks are responding to millennials? Strategies of banks to suit new needs and priorities
- How to maintain long term loyalty?
- How do you grow the coverage and getting more customers as branches are shrinking at the moment?
- How do you maintain the same level of customer services and what is the impact of customers of certain profile?

Fredrik Hedberg, Cofounder and CTO, **Tink**



Christoph Müller, Head of License Management, CH, Credit Suisse Switzerland

Tony Crane, Director, Customer Experience, **Bank of Ireland**



Robert Johnston, Software Director, UK & Ireland, **NCR Corporation**



PANEL DISCUSSION: RegTech: Leveraging technology innovation to comply with regulatory and risk programme in banks

- Using FinTech and RegTech to drive improvement in risk and compliance processes
- What is the risk profile using technology for compliance?
- Getting ready for GDPR what needs to be done to ensure quality and security of data?
- How small and medium size banks will able to survive with the regulatory cost increasing?
 Opportunities with RegTechs
- Creating efficiency
- How to painlessly deliver remote KYC for compliant online onboarding
- The role of biometrics in meeting PSD2 and AML regulations

Abe Smith, Founder and CEO, **Dealflo**



Andrew Bud, Founder and CEO, **iProov**



Tomas Hazleton, Chief Risk and Compliance
Officer, **CivilisedBank**



16:00 Afternoon Coffee Break



Retail Banking: London - 10th May 2018



SESSION FOUR: Regulation, Transformation and Change							
	Chair: Douglas Blakey, Editor, Retail Banker International	IKER N A L					
16:30	Payments in the times of Open Banking: Creating the next generation customer						
	propositions						
	Discover which technology trends and changes in consumer expectations a	re					
	driving the changes in payments.						
	Learn how retailers can ride this wave of change and get the most out of op-	pen					
	banking	nc					
	Peter Theunis, Managing Director Europe, BPC Banking Technologies BANKING TECH	GROUP NOLOGIES					
16:55	PANEL DISCUSSION: How will current business models have to adapt to navigate						
	through the existing landscape?						
	Where are we now? The health of financial economy						
	Are traditional Banks under threat? How real is the threat of disintermediation?						
	Driving value through FinTech partnerships: Will collaboration or M&A form	n a					
	new business strategy?						
	 How to win customer trust in a new banking normal? The outlook for the years ahead: How, where and when will the effect of O 	non					
	Banking be felt?	pen					
	REDW BANK	OOD					
	Graham Reynolds, Commercial Director, Redwood Bank						
		DEM					
	Dan Atkinson, Chief People Officer, Tandem Bank						
	Tony Crane, Director, Customer Experience, Bank of Ireland Bank of Ireland	kof					
	Gavin O'Rourke, Managing Director, Head of Technology and Digital	ISULTING					
	Service Line, BCS Consulting						
	Peter Theunis, Managing Director Europe, BPC Banking Technologies	GROUP					
		3111101101110					
	Ida Brá Benediktsdottir, Managing Director, Retail Banking, Arion	n banki					
	Bank						
17:35	Chair's Closing Remarks	_					
17:40	Post-conference drinks reception						
19:00	Awards welcome drinks and canape reception						
20:00	Awards ceremony and gala-dinner						

